



## VACANCIES IN RETAIL

The luxury market in India is pegged to grow at 25% in 2013 till 2015 and likely to touch US \$15 billion from the current level of US \$8 billion, reveals the ASSOCHAM (Associated Chambers of Commerce and Industry of India) Yes Bank study.

Be a part of this growth!

### **Super premium, multi – brand store.**

#### Delhi

- **Sales Associates (Shop floor level)** – Looking for candidates with 0 to 2 years of experience in a customer service role. Selected candidates will be responsible for interacting with walk – in customers, achieve month on month sales target, develop individual relations with customers to drive repeat business, ensure optimum & proactive product knowledge on all brands. Candidates from retail, airlines, hospitality, wellness, auto, travel and tourism may apply. Fresher may also apply.

#### Mumbai

- **Sales Associates (Shop floor level)** – Looking for candidates with 0 to 2 years of experience in a customer service role. Selected candidates will be responsible for interacting with walk – in customers, achieve month on month sales target, develop individual relations with customers to drive repeat business, ensure optimum & proactive product knowledge on all brands. Candidates from retail, airlines, hospitality, wellness, auto, travel and tourism may apply. Fresher may also apply.
- **Managerial Position** – Vacancy for a candidate with relevant experience in retail. Candidate should have 4 to 7 years of experience working in any retail format – apparels, accessories, wellness etc. Must have experience in managing and motivating a team to achieve sales targets.

#### Bangalore

- **Assistant Store Manager** – Vacancy for a candidate with relevant experience in retail. Candidate should have 4 to 7 years of experience working in any retail format – apparels, accessories, wellness etc. Must have experience in managing and motivating a team to achieve sales targets.

#### Chennai

- **Sales Associates (Shop floor level)** – Looking for candidates with 0 to 2 years of experience in a customer service role. Selected candidates will be responsible for interacting with walk – in customers, achieve month on month sales target, develop individual relations with customers to drive repeat business, ensure optimum & proactive product knowledge on all brands. Candidates from retail, airlines, hospitality, wellness, auto, travel and tourism may apply. Fresher may also apply.



### **International brand selling men's clothing and accessories**

*Vasant Kunj, New Delhi*

- **Managerial position** – Vacancy for a candidate with relevant experience in retail. Candidate should have 4 to 7 years of experience working in any retail format – apparels, accessories, wellness etc. Must have experience in managing and motivating a team to achieve sales targets.

### **Premium Indian Jewellery Company.**

*Bangalore*

- **Sales Executives (Shop floor level)** – Looking for candidates with 0 to 4 years of experience in a customer service role. Selected candidates will be responsible for interacting with walk – in customers, achieve month on month sales target, develop individual relations with customers to drive repeat business, ensure optimum & proactive product knowledge and ensure VM standards are met. Candidates from retail, airlines, hospitality, wellness, auto, travel and tourism may apply.
- **Showroom PR for Flagship Store** – Looking for a female candidate with 3 to 5 years of experience in customer service and client relationship management. Interested candidate will be responsible for interacting with customers, seeking new clients, maintaining good relations with client and providing new business leads. Should have good relation building skills and excellent communication skills.
- **Retail Manager** – Vacancy for a candidate with 5 to 7 years of experience in retail operations. Responsible for handling and managing routine process that are carried out in a retail outlet. Responsible for managing product inventory, sales team, products for display etc. Excellent communication skills, team work, and must be good at numbers.
- **Product Merchandiser** – Ability to understand design and different styles, extract sales report from shop module, knowledge on excel, responsible for stock replenishments and promotional offer stocks, responsible for coordination between sales, production and design functions. Responsible for providing inputs to design & develop product briefs, plan for seasonal calendar, new products and collections and modifications of existing products.

### **International high street fashion label for ladies**

*Bangalore*



- **Marketing Executive** – Looking for a candidate with a minimum of one year's experience in a similar role. Person will be responsible for handling marketing, designing of marketing collaterals (required graphic designer), PR and events. Person should possess excellent written and verbal communication skills. Should have a passion for fashion. Should be proficient with using corel draw, illustrator and photoshop. Must have a pulse of latest marketing trends undertaken by companies.
- **Online Merchandiser** – Minimum one year experience in working for an e-commerce site. This person will be responsible for coordinating the visual display of retail products on an organization's e-commerce site. This person continuously evaluates and changes the website to optimize sales results.

### **Home Furnishing Store**

*Bangalore*

- **Store Manager** – Looking for a female candidate with at least 5 years of experience in retail. Candidate should currently be in a managerial role. Selected candidate will be responsible for managing store operations, achieving sales target, training and motivating team, developing relationships with clients to drive repeat business. Interested candidates should be well spoken and should have good client relationship management skills.

### **American Retail Brand – Sourcing**

*Noida*

- **Production Planning Analyst** – Providing an accurate and high quality forecast supported by sales & operational planning process and knowledge of statistical methods. Assist in preparing accurate and market driven forecast. Reviewing sales & marketing historical inputs, analysing sales pattern, determining exceptions on monthly basis. Based on sales, figure out the order forecast and convert it to production forecast. Monitoring demand forecast exceptions and ensuring to address action plans. Supporting the optimization of product range via analyzing inventory tradeoffs and understanding product life cycle and seasonal consumer buying patterns. Interested candidates should have good IT skills; be an advanced user of MS office applications and familiarity with SAP applications is required. Strong analytical skills with meticulous attention to detail.

### **High – End Automobile Company - Dealership**

*Bangalore*

- **Showroom Sales Consultant / Sr. Sales Consultant** – Vacancy for candidates with 3 to 5 years of experience in automobile sales. Interested candidates should be presently selling high end cars for example Mercedes.



- **Showroom Hostess** – Looking for female candidates with a minimum of 1 years experience in a similar role. Prefer candidates from airline or hospitality background.

For showroom retail requirements candidates from the following industries may apply – retail, wellness, gems and jewellery, airlines, hospitality, auto, travel and tourism, public relations and events / entertainment. Candidates who are currently in a sales or customer service role and are interested in a long term career in retail may also apply.

Interested candidates, please email your resume to [natasha@groupl.in](mailto:natasha@groupl.in); [hunters@groupl.in](mailto:hunters@groupl.in) or [hunters.bangalore2@groupl.in](mailto:hunters.bangalore2@groupl.in).